



London N. Breed, Mayor
Philip A. Ginsburg, General Manager

SAN FRANCISCO RECREATION & PARK COMMISSION
RESOLUTION NO:

APPROVING AWARD OF A SOLE SOURCE CONTRACT TO EXTEND THE SERVICE WARRANTY FOR RE-LAMPING AND CONTROLS WORK AT TEN (10) SITES, BY AN ADDITIONAL 10,000 USAGE HOURS (NOT TO EXCEED 10 YEARS).

WHEREAS, The San Francisco Recreation and Park Department (“SFRPD”) operates and maintains numerous properties where lighted night sports and recreational activities occur; and

WHEREAS, MUSCO Sports Lighting LLC is the vendor currently providing monitoring, repairing, and re-lamping services at ten (10) different lighted fields, namely Silver Terrace, Franklin Square, Crocker Amazon, South Sunset, Potrero Del Sol, Kimball, Garfield, Mission Playground, Minnie & Lovie, and Beach Chalet; and

WHEREAS, SFRPD site lighting usage, at many sites, is double what the manufacturer warranties cover. The original MUSCO extended warranties have, are, or will be expiring, leaving few or no monitoring or re-lamping capabilities for SFRPD. Six of the sites lamp life are either expended or very close to being expended. Another round of original service contracts will be expiring soon; and

WHEREAS, The proposed extension of the contract will cover ten (10) of the most used sites and will extend the warranty for a period of no more than ten (10) years or 10,000 hours of lamp usage, with a total anticipated cost of \$ 422,330; and



WHEREAS, Utilizing MUSCO Sports Lighting LLC for this contract extension will be in the best financial interest of the City of San Francisco because it will eliminate loss of use of proprietary monitoring data and systems, continued re-lamping capabilities: minimizing additional costs, prevention of loss of manufacturers original product warranties, and eliminate expiration of current service agreements, which would not be expected to be recovered through competition, a cost which SFRPD estimates to be approximately one half to two thirds more; and

WHEREAS, Solicitation would be impracticable due to likely delays of continued lighting service monitoring and service due to a new vendor bid process and possibly preventing SFRPD from providing lighting loss to ongoing sports leagues; and

WHEREAS, MUSCO Sports Lighting LLC provided price estimates for the scope of work dated August 15, 2017, August 18, 2017, and August 29, 2018 which were reviewed by SFRPD staff and were determined to be competitive and reasonable for the scope of work described, and there are no mobilizations or demobilization costs from MUSCO Sports Lighting, LLC as they are already monitoring the sites, which present a cost saving to the City of San Francisco; and

WHEREAS, The SFRPD General Manager provided written justification for the award of a sole source contract to MUSCO Sports Lighting LLC based on the above facts and circumstances, by means of a letter dated September 6,2018 and a staff report dated August 28,2018, both of which were submitted to the San Francisco Recreation and Park Commission and are incorporated herein by reference;

now, therefore, be it

RESOLVED, That the San Francisco Recreation and Park Commission hereby approves the award of a sole source contract for the extension of the service warranty for re-lamping and controls work at Silver Terrace, Franklin Square, Crocker Amazon, South Sunset, Potrero Del Sol, Kimball, Garfield, Mission Playground, Minnie & Lovie, and Beach Chalet, by an additional 10,000 usage hours (not to exceed 10 years), for

\$ 422,330 as set forth hereto.

Attachments:

MUSCO Sports Lighting, LLC. Justification Letter

MUSCO Sports Lighting, LLC Staff Report 090618